# **Appendix 1 – Customer Blueprint**

**TECHNICAL** THEMES \_\_\_\_\_\_\_ CONTACT THEMES \_\_\_\_\_\_ THEMES



#### Contact Centre

- 1 corporate contact centre (telephone, email correspondence)
- Level 1 support (switchboard, triage, signposting, simple queries)
- Level 2 support (specialist advice)
- One telephone number/email inbox
- Caters for out of hours/emergency



## Technology Enhancement

- Create one single corporate CRM
- Rationalise IT systems
- Front and back end system integration Invest in self serve opportunities
- Utilise applications where applicable





#### Website/ Applications

- Streamlined website
- Easy to use/navigate
- Caters for all customers
- Signposted content/departments
- Mobile ready/compatible/ use of Apps
- Links for existing portals e.g. Members



# Data and Customer Insight

- Enhanced quality of data
- Remove duplication
- Easier to extract and manipulate
- Greater analytics and insight
- Identify lessons learned
- Use to improve performance



#### Digital First

- Identify services for digital delivery
- Increase self serve opportunities
- Drive channel shift
- Front and back end system integration
- Enable new ways of working for admin



### Assisted Digital

- Clinics/kiosks in selected facilities
- Accessibility and inclusion for all
- Consistent telephone support
- Education/training for customers on new ways of working

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Communication/engagement strategy



# Multi Channel Approach

- Multi channel approach
- Adhering to digital first principle
- Greater use of digital services
- Restricted face to face support
- Higher quality of website content
- Higher quality telephony service



#### Social Media

Consistent approach/ Corporate Sponsor

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- Streamlined approvals for content
- Effective resourcing
- Tailoring messages to customers based on greater insight

# Marketing/ Communication

- Focused and targeted marketing
- Promote new channels/services
- Promote customer vision/standards internal/external to the organisation
- Communication/engagement plan



#### Process Redesign

- Identify processes for redesign
- Improved ways of working
- Efficiency and productivity gains
- Organisation transformation/change



#### Area Based Services

- Align to 'service integration' project
- Nominated contact person per area
- Area field staff advocate for customer Develop Expertise based on area



# Culture and Change Management

- Integration with change prog
- Identify org change requirements
- Staff training in vision
- Staff training in new systems
- Staff training in processes

Service Quality

Customer Contact

Focus on the Customer

Accountability (Corporate and Business Standards)

Consistency across Council and Business Areas

# STANDARD THEMES